



The European Union's IPA programme
for Bosnia and Herzegovina

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Investment Summary of the Una-Sana Canton



This project is implemented
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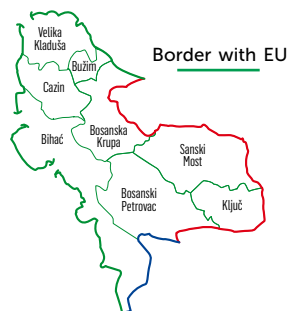


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WHY INVEST IN UNA-SANA CANTON

- Favorable geographic position on the border with the EU with the market of cca 490 million consumers and richness of natural resources
- Long standing tradition in wood processing, food industry, and metal processing, especially production of automotive components
- Highly educated, skilled, and pricely competitive workforce; organization of vocational trainings as per needs of labor market
- Well-grounded entrepreneurial infrastructure – local authorities oriented to improvement of business environment and support to investors (Development Agency of USC established and regulatory reform completed).



Municipality	Inhabitants
Bihać	61.186
B. Krupa	29.659
B. Petrovac	7.946
Bužim	20.298
Cazin	69.411
Ključ	18.714
S. Most	47.359
V. Kladaša	44.770

Source: Preliminary Results of the 2013 Census of Population, and Dwellings in BiH, Agency for Statistics of BiH, Sarajevo 2013.

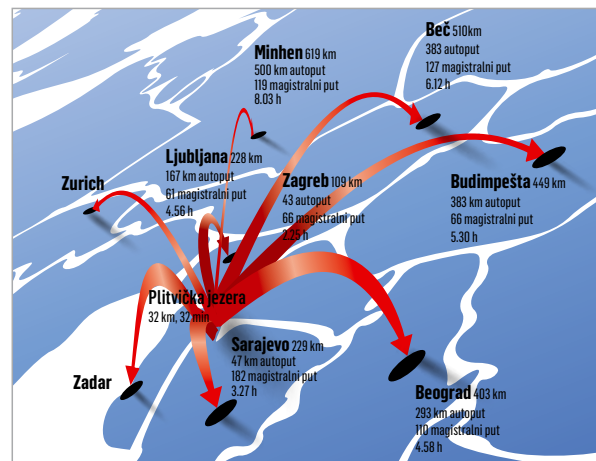


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DISTANCE OF USC FROM LARGER CITIES



KEY ECONOMIC PARAMETERS OF USC

GDP (in millions KM) 2012	1.211
GDP per capita (in millions KM) 2012	4.205
CURRENCY	BAM
EXCHANGE RATE (FIXED TO EURO)	1 € = 1,95583 KM
IMPORT (in millions KM) 2012	281
EXPORT (in millions KM) 2012	188
INVESTMENTS (in millions KM) 2012	92

Source: Macroeconomic Indicators by Cantons in 2012, Institute for Development Programming of the Federation of BiH, Sarajevo 2013

BUSINESS ZONES IN USC

8 Business Zones are available to investors in USC.

Municipality	Business Zone	Surface (ha)	Number of business entities in the Zone	Total surface of facilities (m ²)	The basic fee for construction land per m ²	Utility fee and rent per m ²	Contact
Bosanska Krupa	Pilana	17,2	12	20.000	30,00 KM	27,38 KM	Emir Tatarević emirtbk@gmail.com
Ključ	Velagići	26,6	9	2.660	-	-	Nermin Kapetanović opckljuc@bih.net.ba
Bosanski Petrovac	Gorinčani	10,0	1	1.470	4,00 KM	-	Nevsad Ramić nevsad.ramic@yahoo.com
Bihać	Bihać	39,2	9	-	-	-	Nijaz Lipovača razvoj@bihac.org
Bihać	Kamenica I	39,2	8	-	63,07 KM	62,58 KM	Nijaz Lipovača razvoj@bihac.org
Sanski Most	Šejkovača	12	-	51.938	11,19 KM	-	Irfan Hadžić razvoj@sanskimost.gov.ba
Cazin	Ratkovac	75,0	1	16.700	5,00-200,00 KM	-	Amir Mulačić arcagencija@gmail.com
Bužim	Varoška Rijeka	70,784	-	-	-	-	Nedžad Kudelić buzim.opc@bih.net.ba

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BUSINESS ENVIRONMENT OF USC

The economy of USC is dominated by micro enterprises (up to 9 employees) that make approx. 70% of all registered companies in USC. Almost all enterprises belong to the group of companies with an annual income up to 5 million EUR

KEY SECTOR / INDUSTRIES

• Metal processing

The metal processing sector of USC has a continuous growth. This is due to established entrepreneurial infrastructure, competitive workforce, tradition in metal industry, and to favorable geographic position.

• Agriculture and food processing

Based on natural resources, USC is among the largest producers of milk and dairy products, fish and other food of animal origin in BiH. Production of fruit and vegetables has a significant potential of growth, especially berry fruit and cucumber.

• Wood industry

The wood industry of USC has a great potential of growth, richness of natural resources such as forest.

CLOSEST PORTS

Rijeka (Croatia)	195 km
Koper (Slovenia)	275 km
Ploče (Croatia)	376 km
Trieste (Italy)	265 km
Brčko (B&H)	273 km
Beograd (Serbia)	403 km

CLOSEST AIRPORTS

Zagreb (Croatia)	100 km
Zadar (Croatia)	152 km
Rijeka (Croatia)	215 km

Source: Municipalities of the Una-Sana Canton